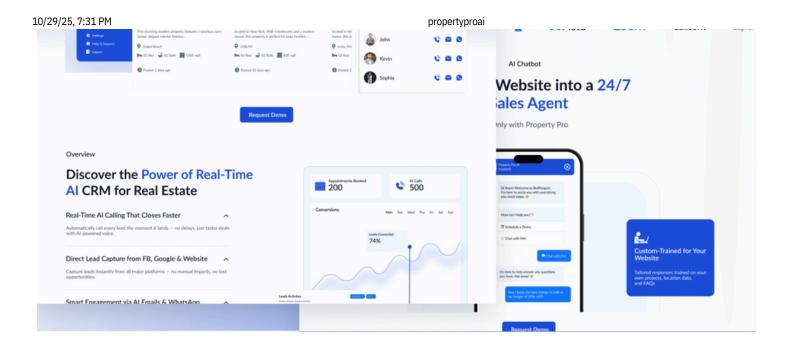


PropertyPro Al

Smarter Sales, **Faster Closures** The Future of Real Estate CRM.





Product Overview

PropertyPro AI was developed to solve some of the most pressing challenges in the real estate industry—slow response times, scattered lead data, and inconsistent client communication. The goal was to build a smart, all-in-one CRM platform tailored specifically for real estate agents, brokers, and agencies. By combining automation, artificial intelligence, and multi-channel integration.

Project Duration

31 May 2025 - 04 Jul 2025 (6 Weeks)

Tools & Technologies used:



















Design Process

Design Thinking Process



Empathize



Define



Ideate



Design



Test

Empathize

Duration: 31 May 2025 - 6 Jun 2025 (1 Week)

Challenge Statement

Real Estate Businesses Often Struggle With Slow And Manual Lead Response Times, Leading To Missed Opportunities And Reduced Client Satisfaction. The Use Of Multiple Disconnected Tools Like Facebook, WhatsApp, And Email Results In Disorganized Data And Fragmented Communication, Making It Difficult To Track And Manage Leads Effectively. These Inefficiencies Contribute To Low Conversion Rates, As Delayed Follow-Ups Can Cause Potential Buyers To Lose Interest Or Choose Competitors.

Solution Statement

PropertyPro AI Developed An All-In-One AI CRM Tailored To The Needs Of Real Estate Companies, Offering The Following Capabilities

- Instant Al Calling for faster lead response
- Multi-channel lead sync (Facebook, WhatsApp, Email)
- Central dashboard for leads, properties, and campaigns
- Smart scheduling for visits and meetings
- Built-in email marketing and content generator

End User

Our target Audience is the Age of 25 - 60 people.



Define

Duration: 6 Jun 2025 - 13 Jun 2025 (1 Week)

Quantitative Research

I Conducted An Online Survey With 8 Users Using Google Forms To Gather Quantitative Insights From Individuals Who Have Interacted With The Property Website. The Research Aims To Evaluate The Platform's Effectiveness In Managing Property Listings, Lead Follow-Ups, And Appointment Scheduling. It Focuses On Understanding User Experience, The Efficiency Of Communication Channels, And The Overall Impact Of The Website On Simplifying The Property Search And Inquiry Process.

How satisfied are you with the property listing details (images, pricing, location, amenities)?

80%

How would you rate the effectiveness of communication through the platform?

50%

Would you prefer other property pro service that offers advanced analytics and reporting features?

40%

Were you able to easily schedule or request a property visit through the website?

70%

Do you find it easy to navigate and use the features on your current property pro platform?

100%

Have you faced any issues with the functionalities while using current services?

65%

User Persona



Hunter Oscar

34 years · Real Estate Agent

Dealer Tech-Savvy Good Communicator Professional

Background

Hunter Oscar, 34, is a seasoned real estate agent With over 7 years of experience in the property market, he brings deep market knowledge and client-handling expertise to every deal.

Main Goal

Hunter's main goal, is to close property deals faster by efficiently managing leads, improving client communication, and staying ahead in a competitive market using digital tools.

Technology

Software

00000

Mobile Apps

00000 Social Networks

00000

Goals

- Increase quality lead conversions by 20% in the next 3 months
- · Reduce lead response time from hours to minutes
- · Organize property listings and inquiries in one central platform
- · Boost visibility through digital marketing and social media
- · Improve follow-up consistency with automated reminders

Expectations & needs

- · A single platform to manage leads, properties, and communication
- · Automated follow-ups and reminders
- · Easy appointment scheduling with calendar sync
- · Insightful reports on lead sources and conversion metrics
- Mobile-friendly interface for on-the-go access

Pain points & objections

- · Disorganized communication across WhatsApp, email, Facebook, and calls
- Missed follow-ups due to manual tracking
- Time-consuming data entry and appointment scheduling
- · Lack of centralized dashboard for lead and property management



Kiara Martin

36 years · Real Estate Agent

Dealer Tech-Savvy Good Communicator Professional

Background

Kiara Martin, 36, is a dynamic property consultant, focused on upscale residential spaces for modern buyers and global clients. Backed by five years of industry experience, she combines digital marketing flair with personalized service to deliver seamless, highend property.

Main Goal

Kiara's main goal, is to deliver a premium, hassle-free property buying experience while scaling her brand as a trusted name in modern • • • • • O urban real estate.

Technology

Software

00000

Mobile Apps

00000

Social Networks

Goals

- · Expand her client base through Instagram and real estate marketplaces
- · Streamline appointment scheduling and lead capture from multiple sources
- · Improve coordination with developers for quicker property updates
- · Automate lead nurturing to stay top-of-mind with potential buyers

Expectations & needs

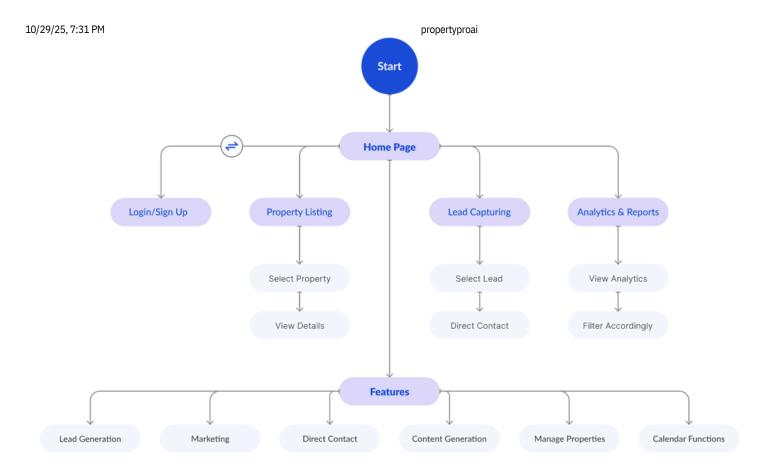
- Manually juggling leads across WhatsApp, DMs, and email
- Difficulty tracking follow-ups, especially during peak sales periods
- Time lost on repetitive tasks like data entry and availability updates
- · Integration with WhatsApp, Instagram, and email tools

Pain points & objections

- · A smart and stylish platform that reflects her brand
- One dashboard to manage listings, leads, communication, and follow-ups
- · Time-consuming data entry and appointment scheduling
- Lack of centralized dashboard for lead and property management



User Flow



Empathy Mapping



Says

- I want my clients to trust me from the first call.
- Visuals sell. A listing without good photos won't work.
- I'm always on the move

 I need tools that work
 on mobile.
- Following up late means losing the deal.

Does

- Tracks leads using spreadsheets or basic CRM
- Meets clients, gives virtual tours, schedules visits
- Updates listings manually across platforms
- Checks WhatsApp, Instagram, and email

Thinks

- If I don't respond quickly, someone else will close the lead.
- My personal brand matters as much as the properties I sell.
- I need to stand out in a saturated market.
- Client experience is what brings repeat business.

Feels

- Frustrated by the chaos of managing multiple platforms
- Confident when everything is organized and visual
- Anxious when leads go cold due to delayed replies
- Proud when clients refer her or leave glowing

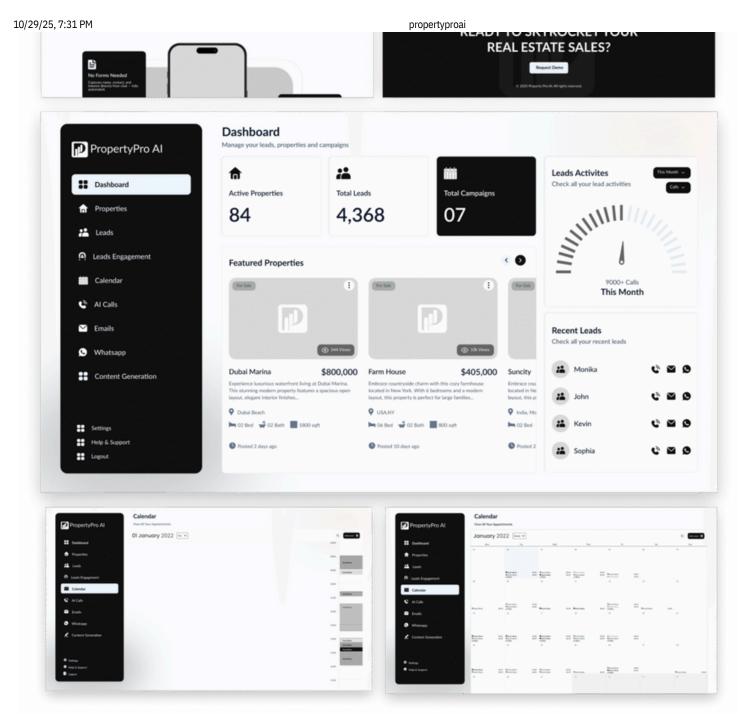


Visual Identity









Web Design

Landing Page Design



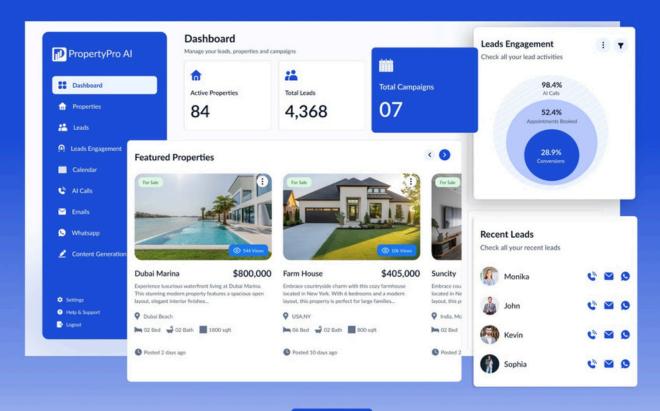
Overview Platform Solutions Case Studies Pricing

Request Demo

Testimonials

AI CRM That Instantly Calls Every Lead to Accelerate Real Estate Growth

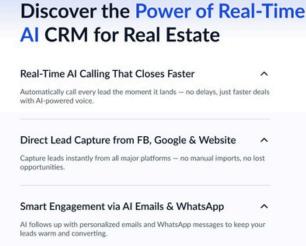
Capture leads in real-time from Google, Facebook, and more — our Al-powered CRM instantly tracks, calls, and converts.



Request Demo

Overview

Request Demo





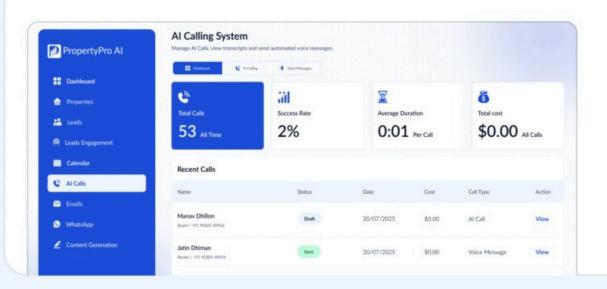
Features

Unlock Smarter Sales. Simplify Your Real Estate Growth



Al Calls Dashboard

Track and manage automated calls Monitor Al-driven lead calls in real-time, view engagement metrics, and analyze call outcomes across campaigns.





Al Smart Calendar

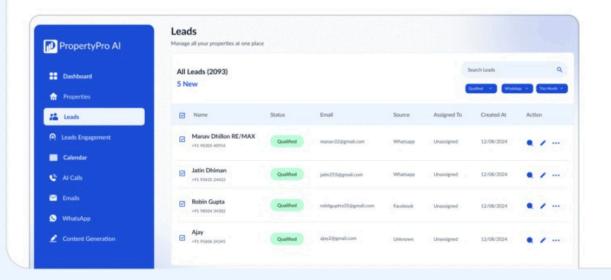
Al calls book visits for you
Let our Al handle appointment scheduling —
confirmed site visits are instantly added to your
calendar with real-time updates.





Leads Dashboard

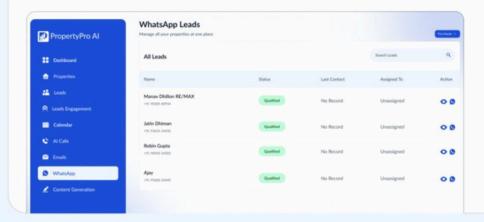
Track and manage automated calls Monitor AI-driven lead calls in real-time, view engagement metrics, and analyze call outcomes across campaigns.





WhatsApp Interactions

Al interacts with leads on WhatsApp Let Al handle WhatsApp chats — engage leads instantly, track replies, and optimize performance with smart conversation analytics.





AI Email Marketing

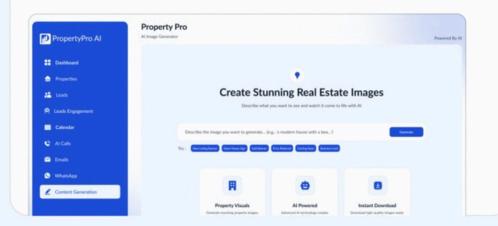
Let AI run your email campaigns Create, send, and optimize emails with AI. Track performance metrics like opens, clicks, and replies all in one smart dashboard.





AI Content Generator

Track and manage automated calls Monitor AI-driven lead calls in real-time, view engagement metrics, and analyze call outcomes across campaigns.



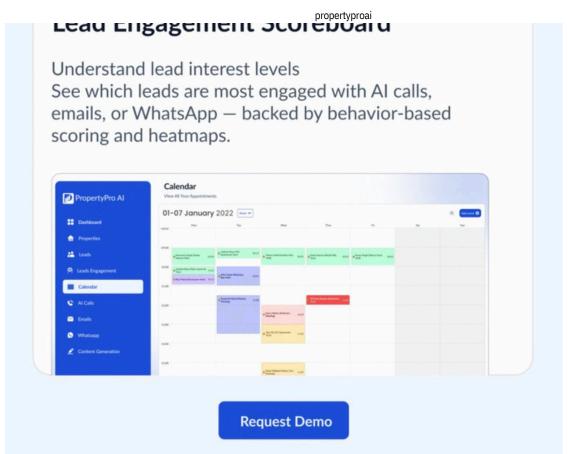


Properties Overview

Manage all properties in one place View, update, and organize your complete property portfolio with smart filters, real-time sync, and performance insights.







Connects with All Your Lead Sources

All your lead data, auto-synced

No more jumping between platforms. PropertyPro Al pulls leads directly from Facebook, Google, your website, and other platforms — giving you one powerful place to manage them all.

Request Demo







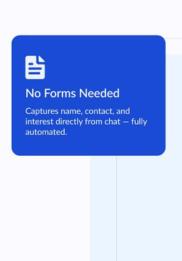


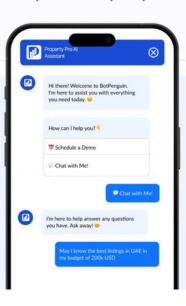


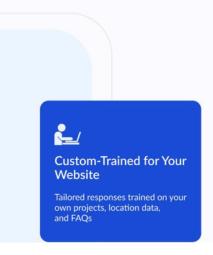
Al Chatbot

Turn Your Website into a 24/7 Sales Agent

Only with Property Pro







Comparison

Why Choose Property Pro Over Other CRMs?

Other CRMs



Delayed response time

Generic dashboards with poor UX

Limited scheduling tools

No automation on WhatsApp or emails

Country-specific, not scalable

Property Pro

- AI-Powered Lead Capture & Auto-Follow-ups
- Instant 24/7 AI Chat Assistant
- Real Estate-Optimized Dashboards
- Smart Appointment Booking + Reminders
- Multi-Channel AI Engagement
- Built for Global Real Estate Agents

Request Demo

Testimonials

Trusted by Real Estate Agents Around the World

Seamless Scaling Across Borders

With Property Pro, managing international listings became seamless. The automation tools save hours every week — it's a true digital partner!

James Clark
 Broker, London Prime Realty (UK)



87%

Increase in Website Lead Conversions

Real estate agents using Property Pro's AI assistant saw up to 87% more qualified leads from their website visitors.

90%

Reduction in Manual Follow-up Tasks

Our smart automation handles inquiries, schedules, and follow-ups — saving agents 90% of their time daily.

99%

Of Queries Answered Instantly by AI Chatbot

Property Pro ensures no lead is left waiting — 99% of client questions are answered in real-time, increasing trust and engagement.

FAQ

What is Property Pro?

Property Pro is an AI-powered CRM built specifically for real estate professionals. It streamlines lead management, automates client follow-ups, tracks properties, and offers real-time engagement across WhatsApp, email, and calls—all in one platform.

How is Property Pro different from other CRMs?

Unlike generic CRMs, Property Pro is purpose-built for real estate workflows. It includes features like automated property alerts, Al follow-ups, integrated call logs, client intent prediction, and localized language support.

Do I need technical knowledge to use Property Pro?

Not at all. Property Pro is designed to be easy for agents, brokers, and teams to use without any tech background. Our onboarding team also offers personalized setup and training.

Can Property Pro integrate with my website or property portal?

Yes! Property Pro seamlessly integrates with your website, Facebook leads, Google Ads, and major property portals. You can capture and route leads automatically into the CRM.

How does Property Pro help with WhatsApp and calls?

Our platform includes native WhatsApp integration and Alpowered calling. You can trigger automated WhatsApp replies, track call history, and even let Al handle first-touch responses for

faster conversions.

Is Property Pro mobile-friendly?



Absolutely. Property Pro is fully responsive and works smoothly on mobile devices. You can manage your leads, calls, and messages on the go from anywhere.

Can I track team performance and client interactions?



Yes. You get a detailed dashboard showing team activity, followup performance, deal status, and communication logs to keep your business transparent and accountable.

Is my data secure on Property Pro?



Your data security is our top priority. We use end-to-end encryption, secure cloud infrastructure, and regular backups to ensure your data stays protected.

Do you offer support and training?



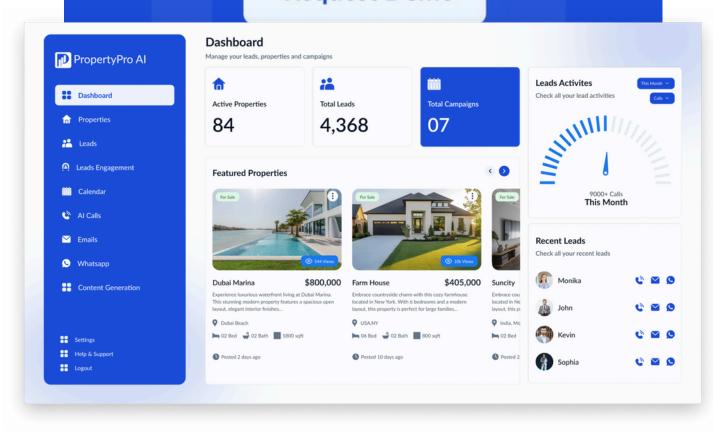
Yes, we provide full onboarding support, live chat assistance, and video tutorials. Our support team is always ready to help with any queries or custom setup.

What does it cost to use Property Pro?



Our pricing starts at an affordable rate, with a free trial available. We offer flexible monthly and yearly plans depending on team size and usage. Contact us for a custom quote based on your needs.

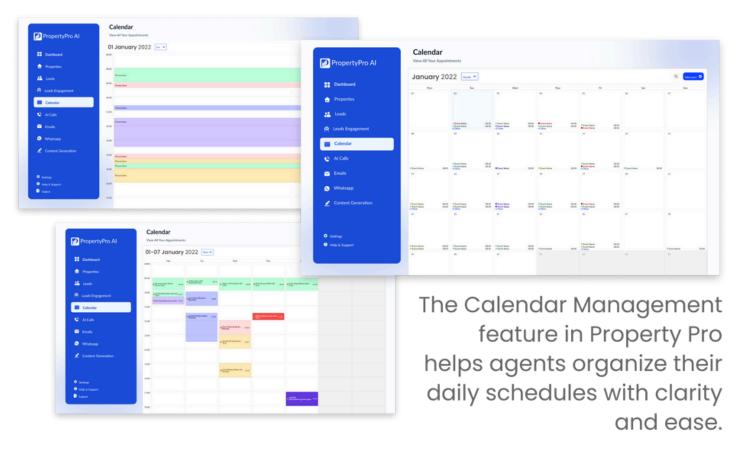




Dashboard Designs

The Property Pro Dashboard offers a streamlined interface designed for real estate agents to manage their workflow efficiently. On the left, a full navigation panel provides easy access to properties, leads, appointments, and campaigns, along with a quick search bar for instant access. The main view showcases recent leads, performance analytics, and key metrics to help agents stay on top of their sales and engagement activities.

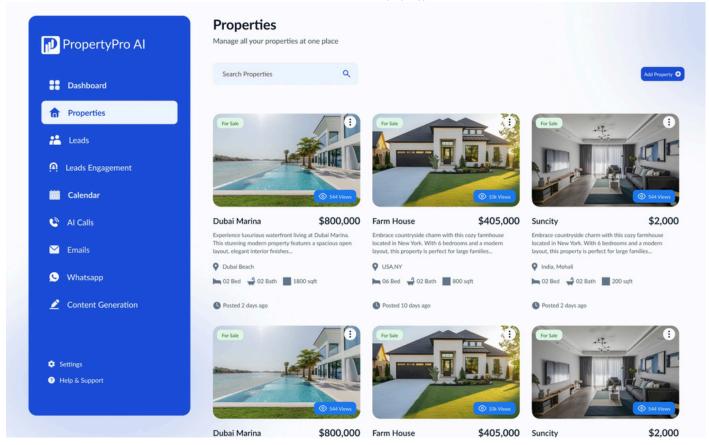
Calendar Management



Users can view, add, and manage property visits, client meetings, and follow-ups—all in one place. With automated reminders and integration across devices, it ensures agents never miss an appointment or opportunity.

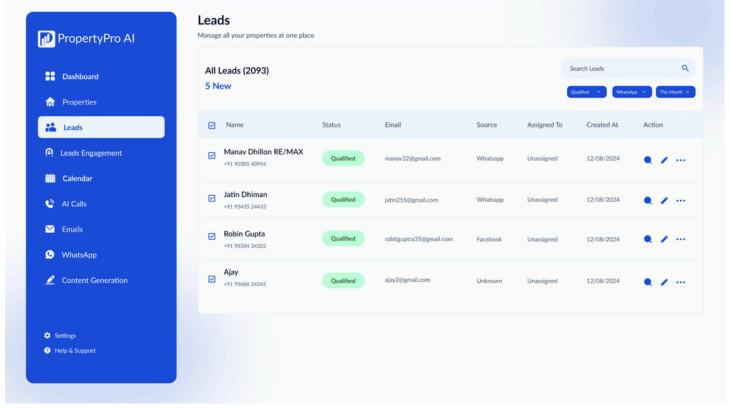
Property Management

The Property Management section allows agents to seamlessly manage and showcase all their property listings in one place. Each listing displays key details like price, location, property type, and availability status. With quick edit options and filters, agents can update listings, add new properties, or mark them as sold or rented with just a few clicks.



Leads Management

The Leads Managementsection helps agents track, organize, and engage with potential buyers and renters effectively. Each lead entry displays contact details, inquiry source, property interest, and current status in the sales funnel. With smart filters, follow-up reminders, and communication history, agents can prioritize hot leads and convert them faster.



Communication Screens Designs

within the platform. It syncs with your existing email accounts and ties conversations to specific leads or properties.

Email Leads

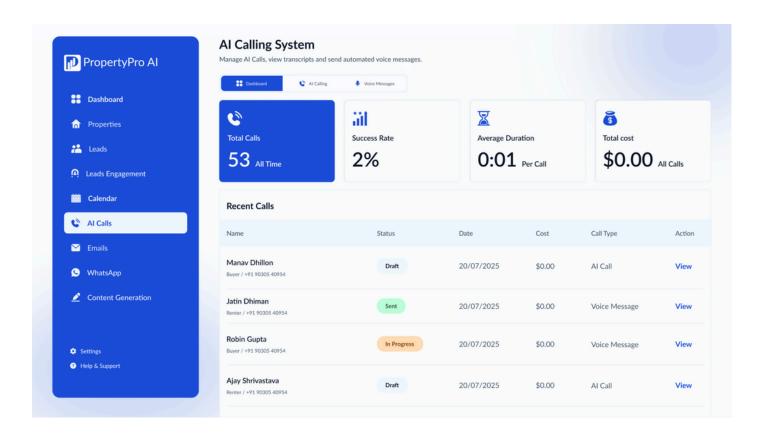
The Emails section in Property Pro centralizes allcommunication, allowing agents to send, receive, and track emails directly

10/29/25, 7:31 PM propertyproai **Emails** Manage your leads, properties and campaigns PropertyPro Al ä iiii 0 **B** Dashboard Total Campaigns Emails Sent Open Rate Total Contacts n Properties 554 90% 1042 07 A Leads Engagement **Recent Campaigns Calendar** Open Rate Schedule Campaign Status Recipients Action Al Calls Key to Dreams **Emails** Whatsapp Next Move Now 3600 62% Sent Yesterday Content Generation Luxury Reimagined 8400 Scheduled View 20/07/2025 Invest Smart Draft 200 View Help & Support

Al Calling System

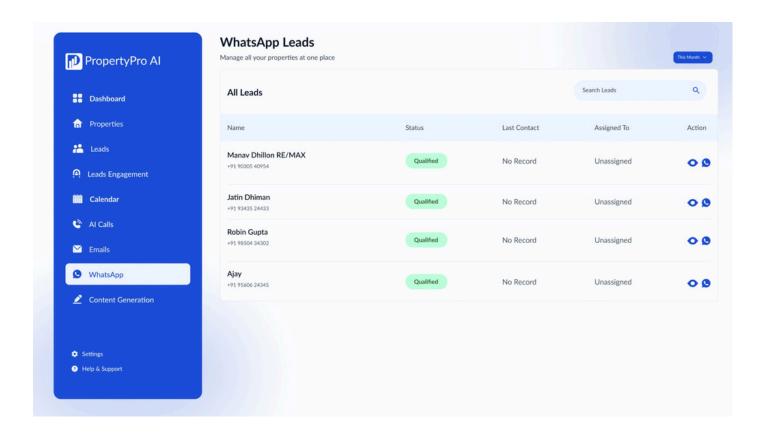
City Within Reach

The Al Calling System in Property Pro automates follow-upsandinitialoutreach, saving agents valuable time. It can place scheduled calls, share property details, and even answer basic queries using voice Al.



WhatsApp Leads

The WhatsApp Leads feature in PropertyPro capturesandorganizes inquiries received through WhatsApp, turning chats into actionable leads. Agents can view conversation history, assign follow-ups, and respond promptly.





Usability Testing

Usability Testing in Property Pro ensures the platform is intuitive, efficient, and user-friendly for real estate agents and teams. By observing real users navigate features like lead management, property listings, and communication tools, the team identifies pain points and areas for improvement. Feedback from usability testing helps refine the interface, reduce friction, and enhance overall user experience.

Client's Feedback



Leslie Alexander

The dashboard feels clean and easy to navigate, but it would help to have quick action buttons on each lead card.



I love the integrated WhatsApp feature—it saves a lot of switching, but real-time sync can be a bit faster.

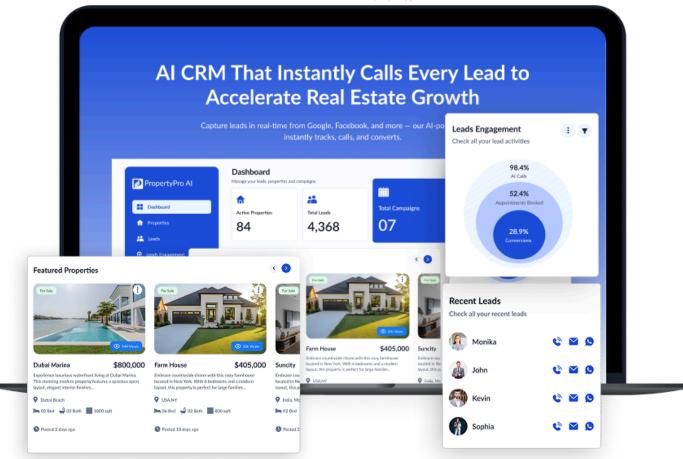


John Cooper

Scheduling appointments is smooth, though color-coding visits and follow-ups separately would make it more visual.

Conclusion

In conclusion, Property Pro proves to be a powerful and intuitive platform tailored for real estate professionals, streamlining everything from lead management to communication and scheduling. Usability testing highlights its strengths in simplicity, integration, and workflow efficiency, while also pointing to opportunities for enhanced visual cues and faster syncs. With ongoing improvements based on user feedback, Property Pro is well-positioned to elevate agent productivity and client experience in the property market.



DON'T MISS A NEW WORK